



# 2020 IMPACT & PERFORMANCE

## CLIENTS SERVED



1817 Individual Clients Served

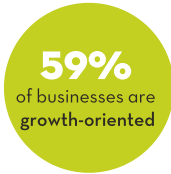
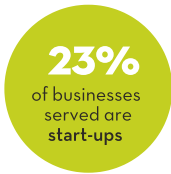


891 Small Businesses Served



523 Loans Closed to Start, Stabilize or Grow Small Businesses

= 200 people



## SMALL BUSINESS FINANCING

County	2020 Loan Amount
North St. Louis	\$6,672,395
Southern St. Louis	\$4,679,472
Itasca	\$2,499,850
Lake	\$1,770,739
Douglas	\$1,403,253
Crow Wing	\$1,246,653
Carlton	\$748,109
Aitkin	\$632,275
Pine	\$582,400
Other	\$548,600
Koochiching	\$448,900
Morrison	\$361,400
Kanabec	\$204,000
Cook	\$171,622
Stearns	\$76,920
Benton	\$52,500
Cass	\$47,400
Mille Lacs	\$45,600

**\$20.1 MILLION**

in loans and financing to regional business owners

**523 LOANS CLOSED**

to Start, Stabilize or Grow Small Businesses

**AVERAGE LOAN SIZE**

**\$38,400**

## SMALL BUSINESS RELIEF

**\$9.3 MILLION**  
in patient capital

**\$3.7 MILLION**  
in forgivable loans

**\$2.3 MILLION**  
in business debt payment relief  
Paid through SBA on behalf of businesses

**\$32.4 MILLION**  
in loans deferred representing over  
**670 BUSINESSES**



**SBA MINORITY BUSINESS CHAMPION**  
**CHAQUANA MCENTYRE**

*Family Rise Together*



**SBA MINORITY BUSINESS OWNER**

**DR. CHIAMAKA ENEMUOH**

*Lifestone Healthcare*